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Solving the Payment Problem: A Better Way to Collect



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What do these numbers mean?

55

43

38

Nothing good!

55%

Invoices in the US

paid late

43 days

Average wait

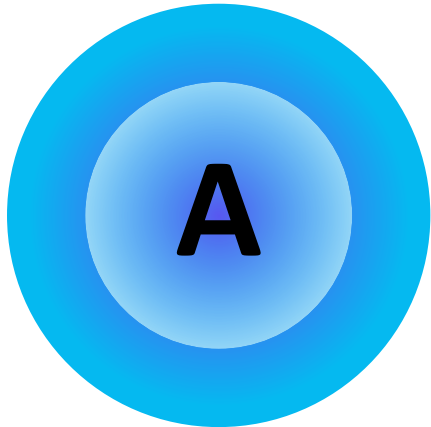
for payment

38 days

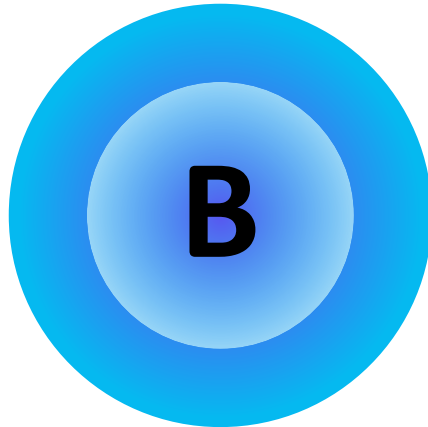
Median

number of days across industries to
get paid

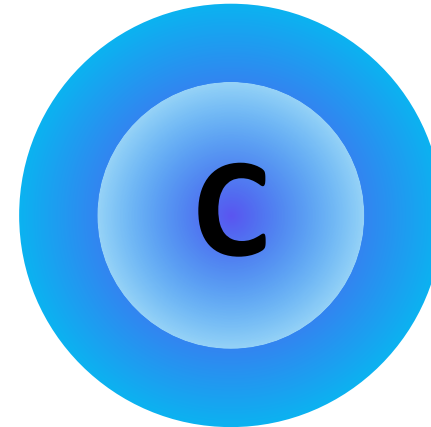
Poll #1: How would you rate your current buyer payment experience?



Not at all effective



Somewhat effective



Very effective

The key is to make your invoices easy to:

- ✓ View
- ✓ Track
- ✓ Pay



Barriers to payment

High transaction fees **01**

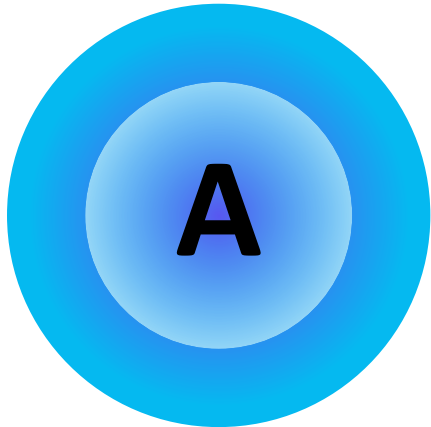
Global issues **02**

Lack of overall visibility **03**

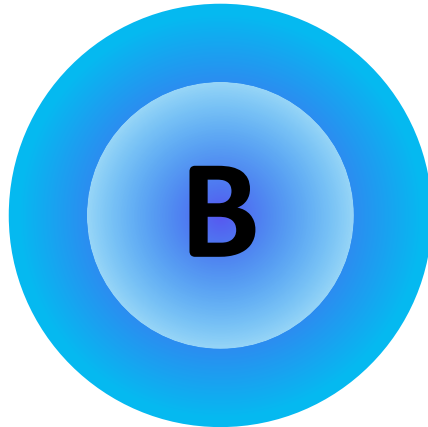
Security and fraud concerns **04**



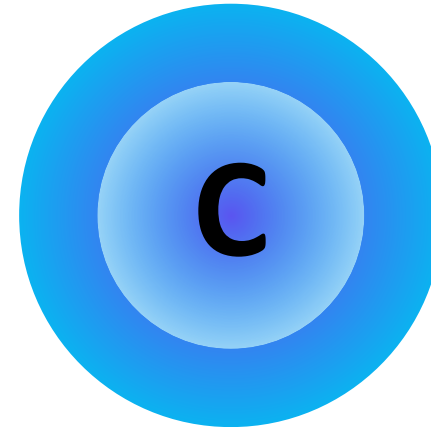
Poll #2: Which payment challenge impacts your business most significantly?



Transaction fees and
global issues



Lack of visibility



Security and fraud
concerns

Negative buyer experience = buyer's remorse



Best worldwide payment experience

1

Invoice and invoice history management

4

Autopay

2

Instant payments with flexibility

5

PCI-DSS compliance and security

3

Real-time payment communication

Truly a one-stop shop!

Part of your Quadient AR subscription



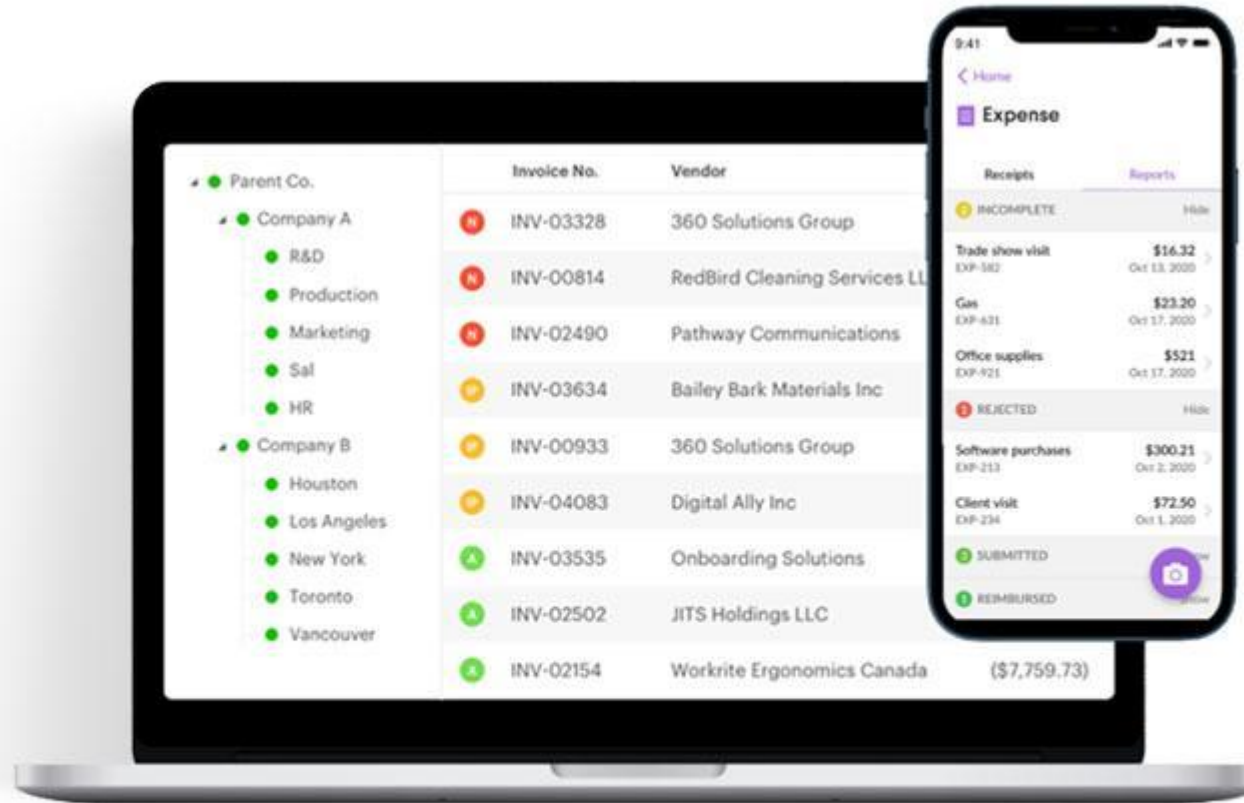
Seamless management

Integrated processing

Enhanced visibility

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Solution demo



Q&A



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Thank you!

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