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quadient



The New AI Frontier: Transforming Financial Ops with AI-driven Automation



Nico McEown, Business Development Manager

- Empower users with financial operations automation
- Former Quadiant AP account exec
- Home base is Vancouver, BC



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Sarah-Jayne Martin, Director, ICA Global AR Practice

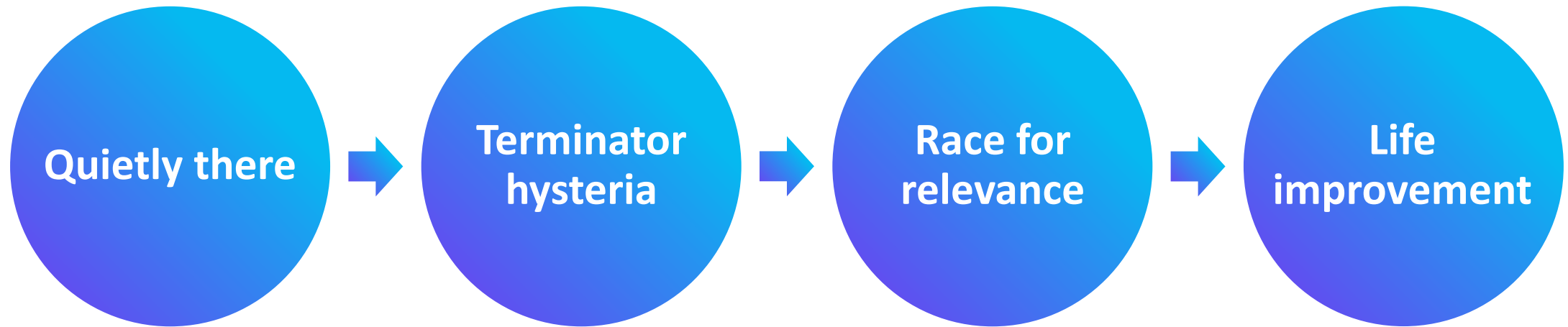
- 20+ years of AR experience
- Owned many AP-related initiatives
- Home base is chilly Chicago, USA

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AI's marketplace evolution





The New AI Frontier

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**Meet
George.**

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George Cash · 3rd

Order-to-Cash Director
ACME Ltd.

London, United Kingdom

500+ Connections

Connect

Message



Activity

1,200 Followers

Posted · 2 Days

Can anyone recommend a great accounts receivable solution? Tearing my hair out here! :(

245

4 comments

Follow

Experience



Order-to-Cash Director
ACME Ltd - Full Time

Jan 20 - Present · 1 month

Managing billing, invoicing and collections for UK-based scale-up. Working on DSO reduction and process efficiency



Senior Manager, Accounts Receivable
ACME Ltd - Full Time

Jan 15 - Jan 20 · 5 years 1 month

It's 2020. George is struggling at work...

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George Cash · 3rd
Regional CFO - UK & Europe
ACME Ltd.

London, United Kingdom

500+ Connections

Connect

Message



Activity

2,400 Followers

Follow

Posted · 2 Days

These e-invoicing regulations are a breeze with @Quadient solutions!
Plus, DSO is down 50% and invoice processing costs are down by 83%.
Now that's what I call ROI! :)

245

25 comments

Experience



Regional CFO - UK & Europe
ACME Ltd - Full Time

Jan 25 - Present · 1 month

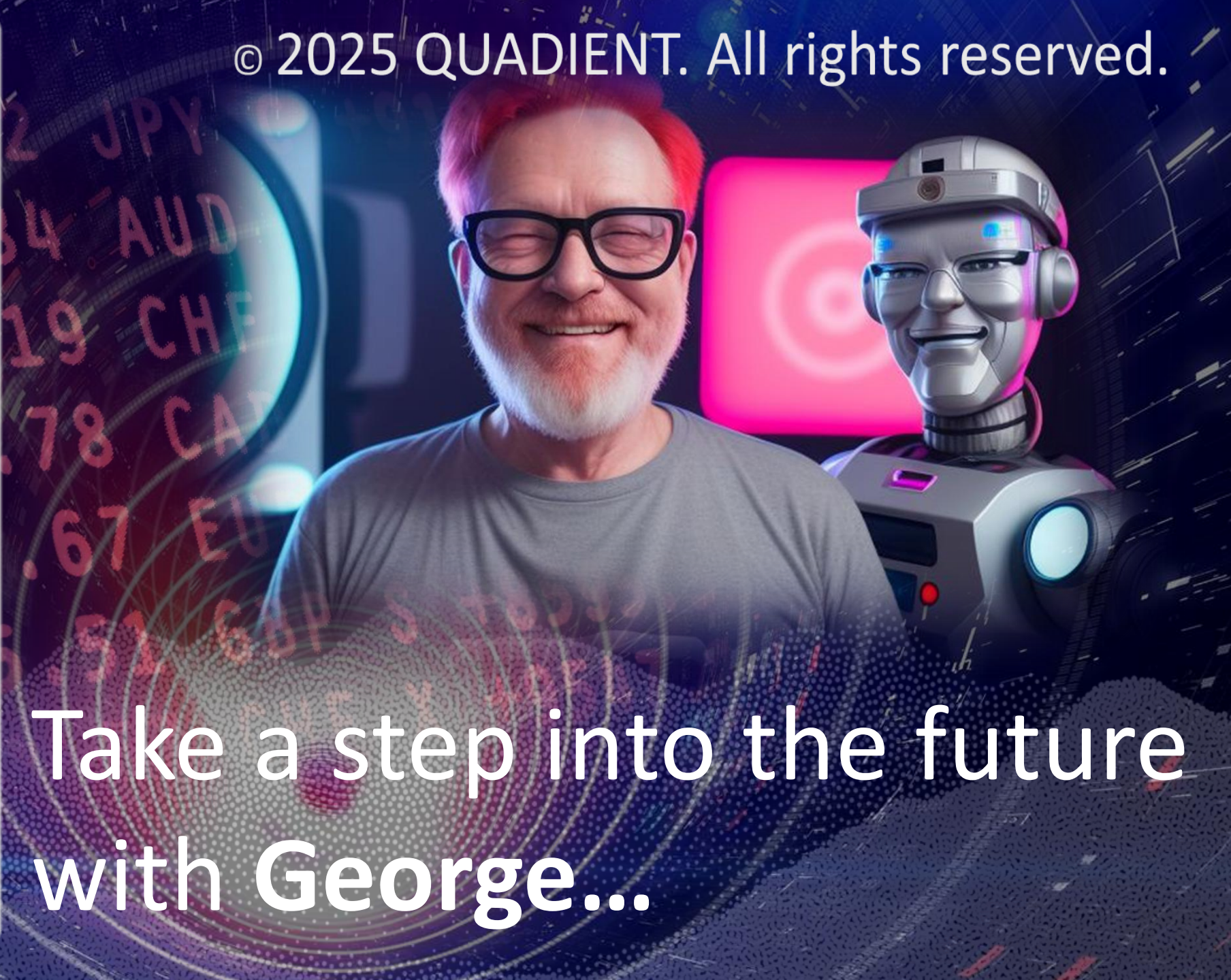
Spend management, procurement, order-to-cash, strategic
planning and forecasting, P&L, risk and compliance



Order-to-Cash Director
ACME Ltd - Full Time

Jan 20 - Jan 25 · 5 years 1 month

Let's see how things have
changed for **George** in 2025.



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Take a step into the future
with George...



25 comments

Jan 25 - Jan 30 · 5 years 1 month



Take a step into the future with **George**...



George's professional life through the years



2020

Chaotic, reactive, manual



2025

Predictable, process-driven,
automated



2030

Proactive, strategic, insight-
based

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IMAGINE

The experts agree

“

“CFOs must redefine their finance strategy in terms of value-adding opportunities as autonomous finance becomes table stakes. Finance function strategic plans should incorporate significant technology adoption in areas of waning strength.”

-Gartner



“

“[KPMG] is thinking of AI in terms of increasing the efficiency and productivity of human accountants, enabling them to concentrate on broad strategic thinking while computers take care of routine tasks like data entry.”

-Accounting Today



”

AI-powered AP today



**Data extraction and
integration**



Payment initiation



Invoice matching

AI-powered AR today

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Cash application **01**

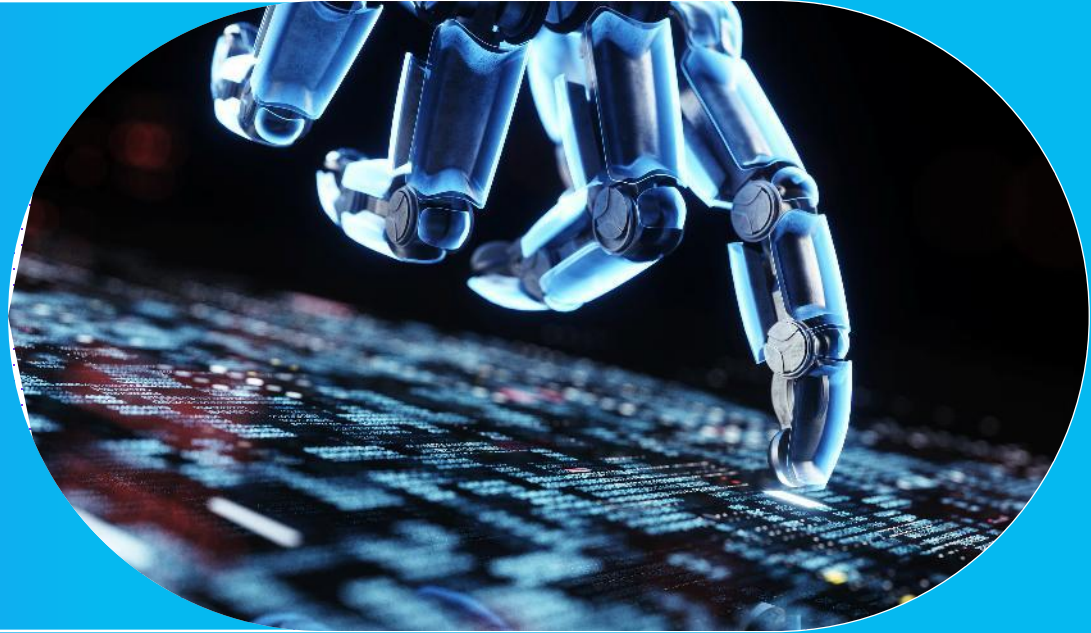
Revenue support **02**

Dispute management **03**

Payments **04**

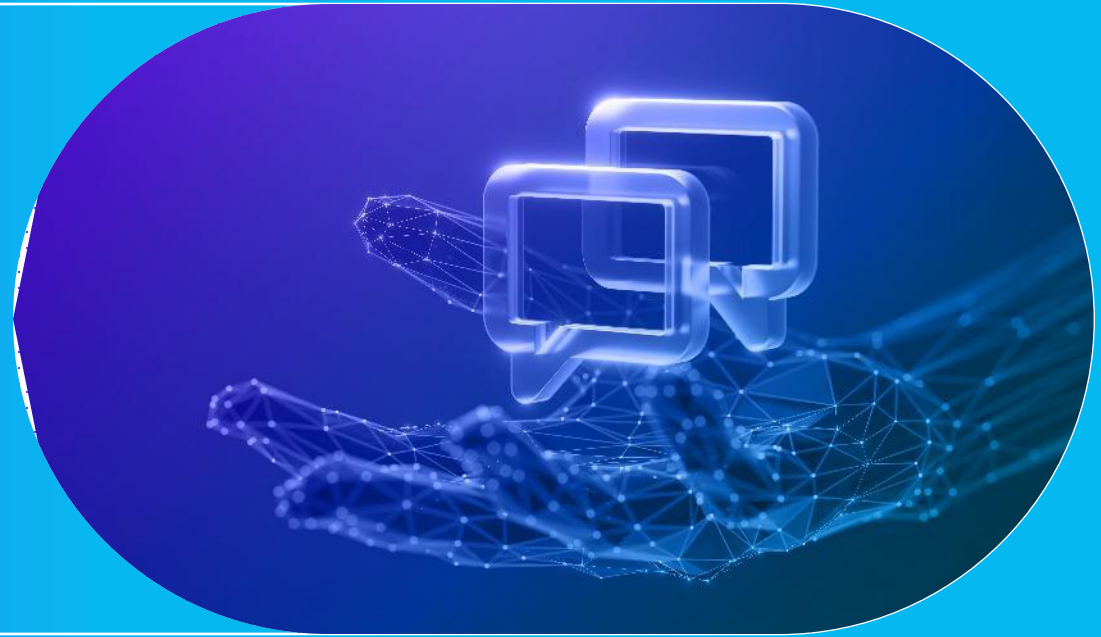


Demo



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Q&A



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Thank you!

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